



## 公司簡介

## Company Profile

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- ✓ **Established : Year 1960**
- ✓ **Capital : NT\$ 1.203 Billion ( US\$ 40.5 Million )**
- ✓ **Headquarter : New Taipei City, Taiwan**
- ✓ **Production Sites : > TaoYuan ,Taiwan (Y-1972)**
  - > **ChangHwa ,Taiwan (Y-1992)**
  - > **2 sites in Vietnam ( Sewing Thread Mfg. )**
  - > **1 site in Cambodia ( Sewing Thread Mfg. )**
  
- ✓ **Histories : > a. Y1961 started sewing thread manufacturing**
  - b. Y1990 shift into apparel textile yarn mfg.**
  - c. Y1995 Nylon 66 & micro Polyester yarn dyed innovation.**
  - d. Y1996 public on stock exchanged market (OTC)**
  - e. Y1998 moved sewing thread mfg. to Overseas**



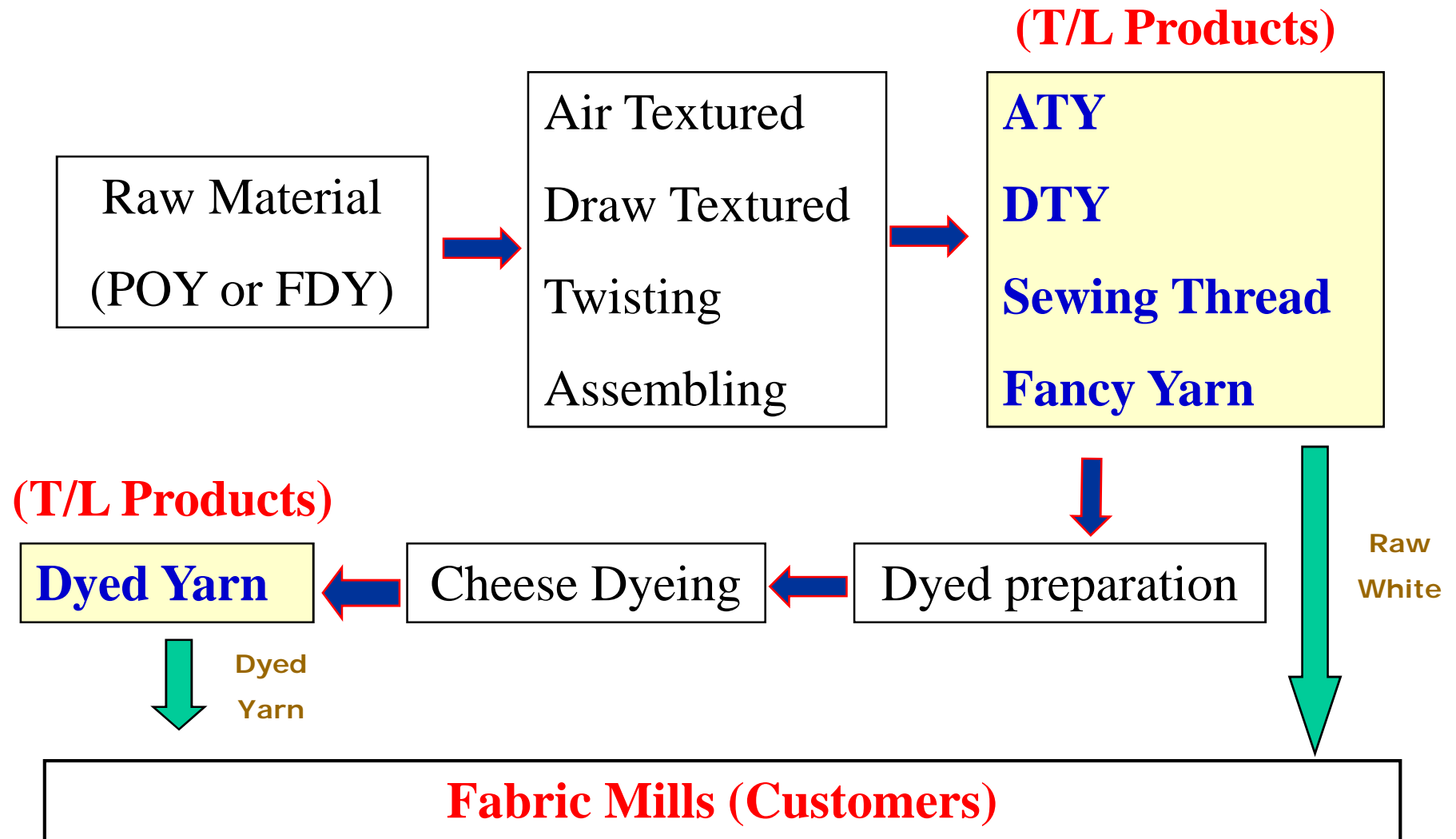
東隆興業股份有限公司

TOUNG LOONG TEXTILE MFG. CO., LTD.

# Certification

- ✓ **ISO – 9001 / ISO – 14001 / ISO – 50001 Certified**
- ✓ **Oeko-Tex Standard 100- HKB 22874(Class 1)**
- ✓ **GRS :CU-817258 (version 2.0)**
- ✓ **bluesign® Indicates ZDHC MRSL Conformance  
at the highest Level 3**

# Yarn Production Process



# 尼龍 66 相對於尼龍6 的優勢

## Advantage on Nylon 66 over Nylon 6

### 功能特性

#### Functional Characteristic

### 優勢

#### Advantage

- 轉移印花

Transfer Printing

66

- 染色性能

Dyeability

相等

- 熱穩定性 (包括熱定型，  
與萊卡的相容性)

Thermal stability (including heatsetting, molding,  
embodding, and compatibility with Spandex)

66

- 保色性 / 濕牢度

Colour retention / wetfastness

66

- 蓬鬆度的保持性, 穩定性, 彈性回復性

Bulk retention, stability, recovery

66

- 強度, 耐磨性

Abrasion resistance / toughness

66

- 抗光降解性能

Resistance to photodegradation

66

- 抗拉強度

Tensile Strength

66

# Product Application Categories

- a. **Athletic sports wear ( yoga, gymnastic, running ) > 36%**  
**Lululemon, Athleta, Lucy (TNF), Lorna Jane, Nike, Prana, Adidas ,VSX....etc.**
- b. **Golf , Tennis sports wear > 10%**  
**Adidas Taylormade, Nike, Puma, Dunning Golf....etc.**
- c. **Outdoor sports wear > 19%**  
**Arc'teryx, The North Face, Columbia, GoreTex....etc.**
- d. **Intimate apparel > 17%**  
**Victoria's Secret, Uniqlo, Maidenform, Wacoal....etc.**
- e. **Casual Wear ( jeans, shirts, mens & ladies wear ) > 14%**  
**Bobson, Levis, PGAtour....etc.**
- f. **Sewing thread & others > 4%**  
**SP, Nylon, PET & Zipper sewing thread, Velcro yarn....etc.**



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## *Yoga wear*

# *Golf* polo shirt



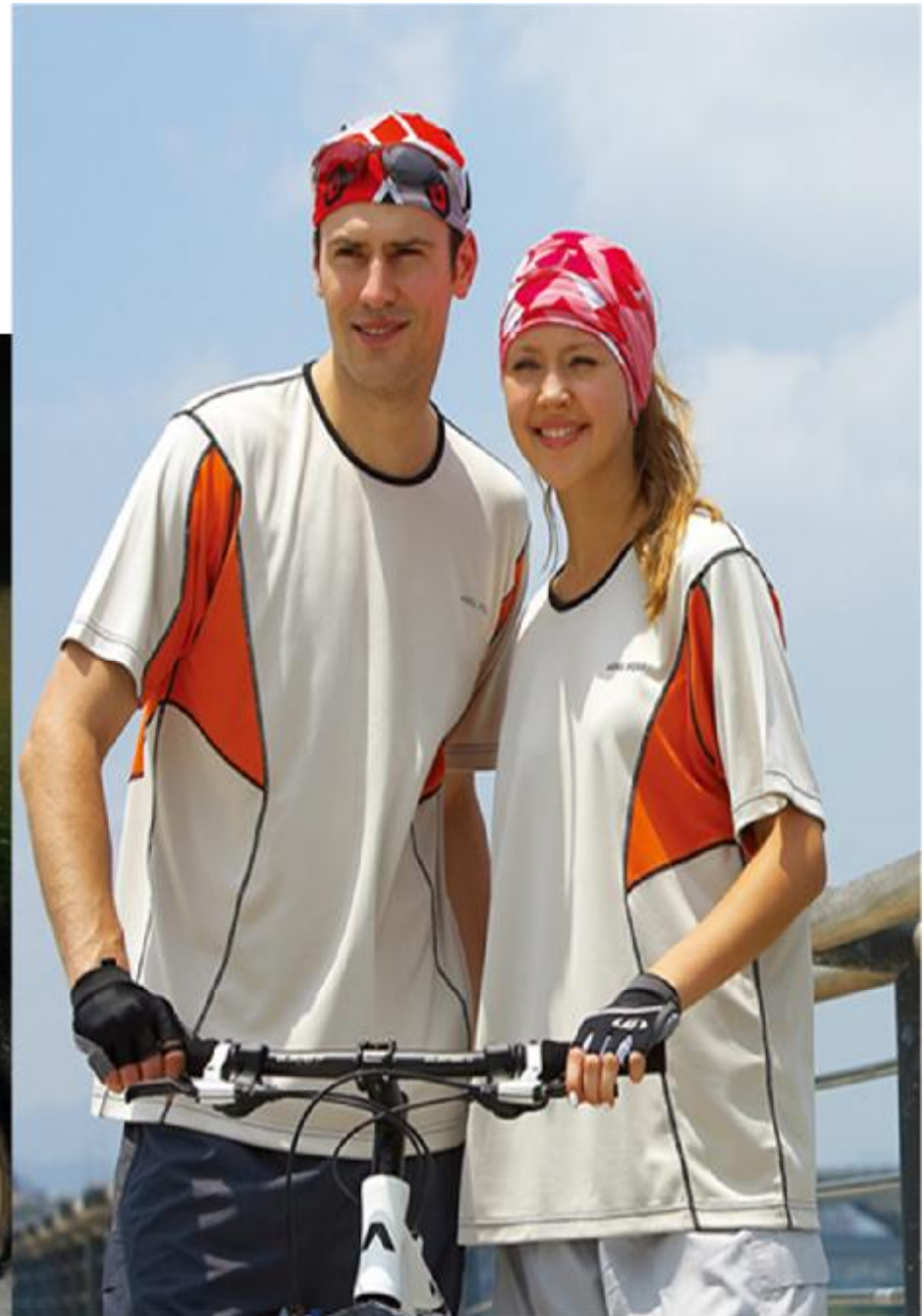




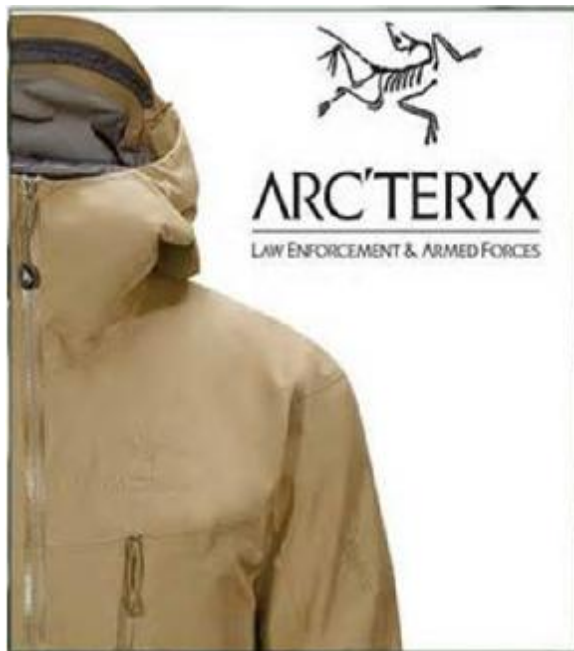
## *Sports wear*



# *Biking wear*



# *Outdoor sports wear*





# Casual Wear & Denim Jeans



# Competitive Advantage

- a. Continuously Nylon 66 yarn dyed technology innovated & output expansion.
- b. Complex production process to raise up the difficulties of the competition.
- c. Clearly value chain position to ensure tightly cooperate with upstream suppliers & downstream customers.



# R&D Innovation

- a. Quarterly new innovation developing for customers & brands.
- b. Joint development with the value chain ( brands, fabrics & raw materials mills ).
- c. Customized product development for specific customer's requirement ( tailor made ).
- d. Visit brands & attend textile exhibitions for the development & trend information gained.



# Future R&D Planning

- a. Developing complex-textured yarn to integrate functions & fashion into sportswear .
- b. Texturizing with Eco-friendly material for green products development .
- c. Technical texturized to provide natural touch & comfort stretch .
- d. Light weight textured yarn developed for intimate apparel & outdoor sportswear .
- e. Fine count Polyamide 6.6. yarn dye & heather effect dyed yarn technology development .



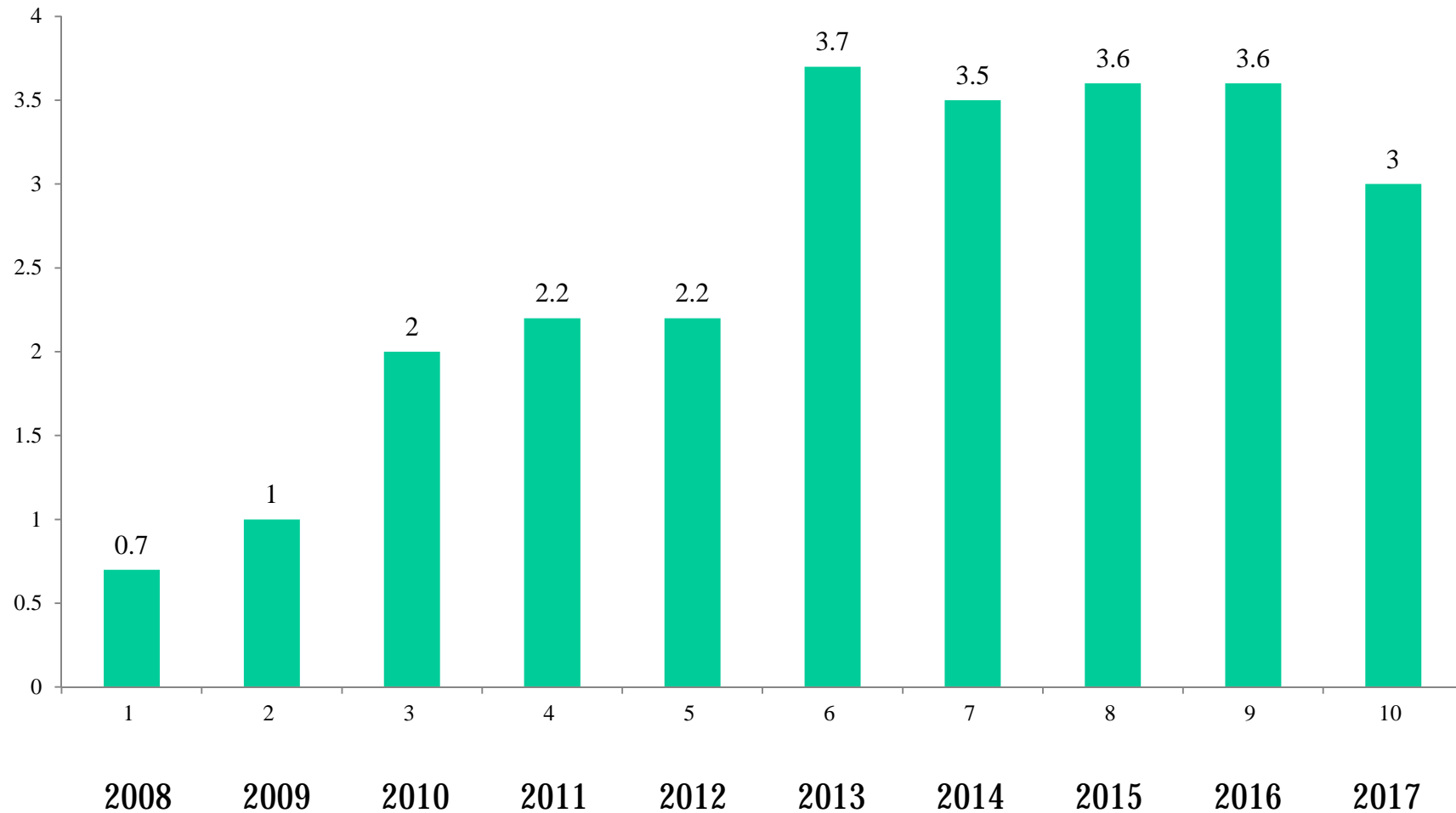


# Expansion Planning & Dividend Policy

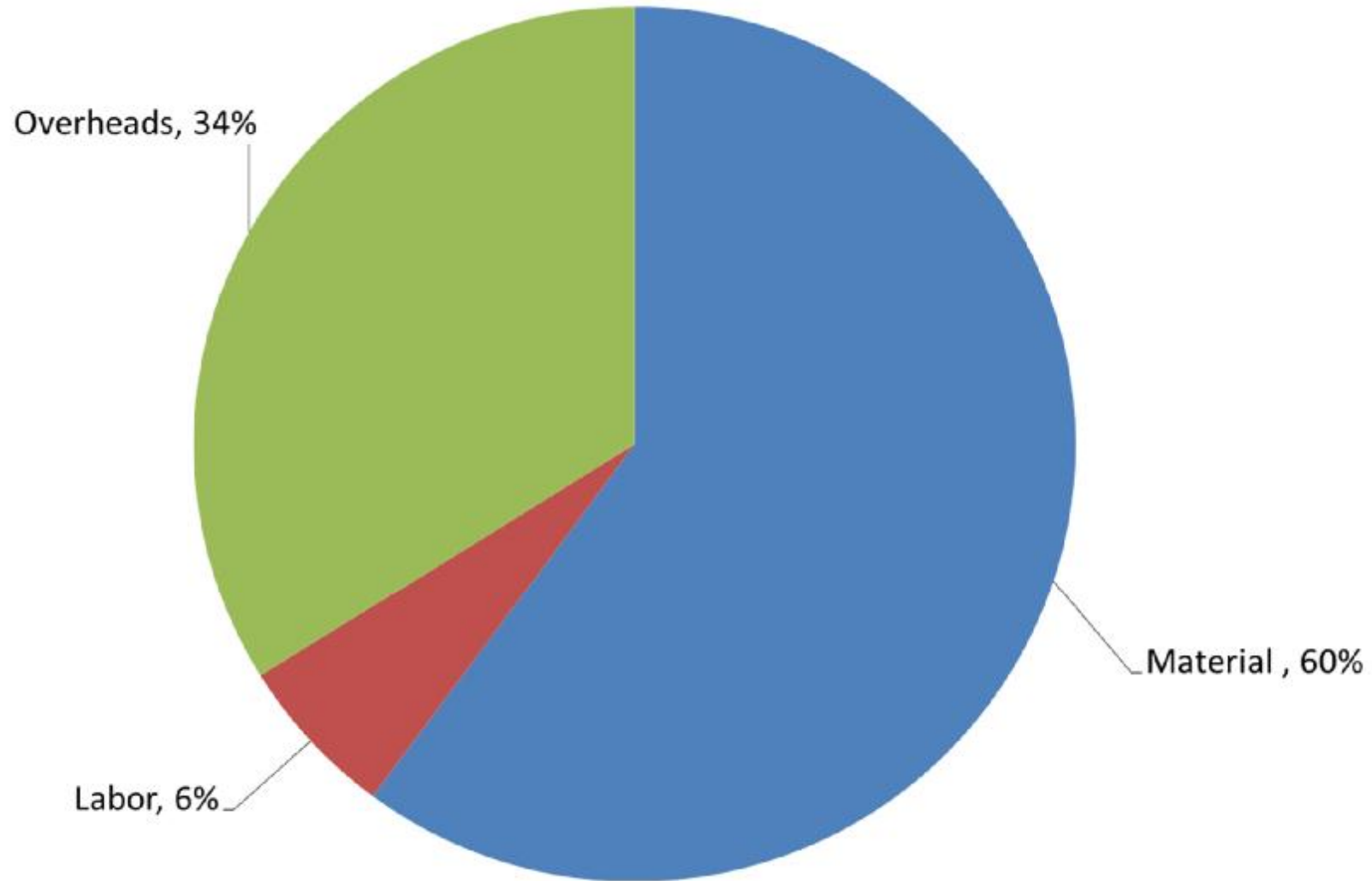
- a. Continuously capital investment for plant expansion & machinery renovated in 2018.
- b. Capital investment such as yarn production machinery will be invested in 2018.
- c. Dividend policy will be cash dividend by principle, and will be referred to the market situation in the coming year for the rate of the dividend released.



# Dividend Policy



# Cost Breakdown



# Financial Highligh

NT\$/ thousand	2013	2014	2015	2016	2017
Net Sales	4,920,457	4,323,167	4,648,508	4,499,164	4,554,385
Sales growth (%)	28.65%	-12.14%	7.53%	-3.21%	1.23%
COGS	3,854,031	3,542,257	3,698,997	3,591,185	3,647,771
Gross profit	966,426	780,910	949,511	907,979	906,614
Operating profit	765,114	563,506	705,025	656,570	660,414
Net profit	652,193	455,466	563,910	536,457	520,417
Net profit growth (%)	113.34%	-30.16%	23.81%	-4.87%	-2.99%
EPS (NT\$)	5.32	3.65	4.55	4.37	4.24
Gross margin	19.64%	18.06%	20.43%	20.18%	19.91%
Operating margin	15.55%	13.03%	15.17%	14.59%	14.50%
Net margin	13.25%	10.54%	12.13%	11.92%	11.43%
ROE	28.66%	18.70%	22.53%	20.64%	19.49%
ROA	16.16%	10.59%	12.51%	11.55%	10.64%





**Thank you !**  
**Q&A**

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