



公司簡介

Company Profile

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- ✓ **Established : Year 1960**
- ✓ **Capital : NT\$ 1.203 Billion (US\$ 40.5 Million)**
- ✓ **Headquarter : New Taipei City, Taiwan**
- ✓ **Production Sites : > TaoYuan ,Taiwan (Y-1972)**
 - > **ChangHwa ,Taiwan (Y-1992)**
 - > **2 sites in Vietnam (Sewing Thread Mfg.)**
 - > **1 site in Cambodia (Sewing Thread Mfg.)**

- ✓ **Histories : > a. Y1961 started sewing thread manufacturing**
 - b. Y1990 shift into apparel textile yarn mfg.**
 - c. Y1995 Nylon 66 & micro Polyester yarn dyed innovation.**
 - d. Y1996 public on stock exchanged market (OTC)**
 - e. Y1998 moved sewing thread mfg. to Overseas**



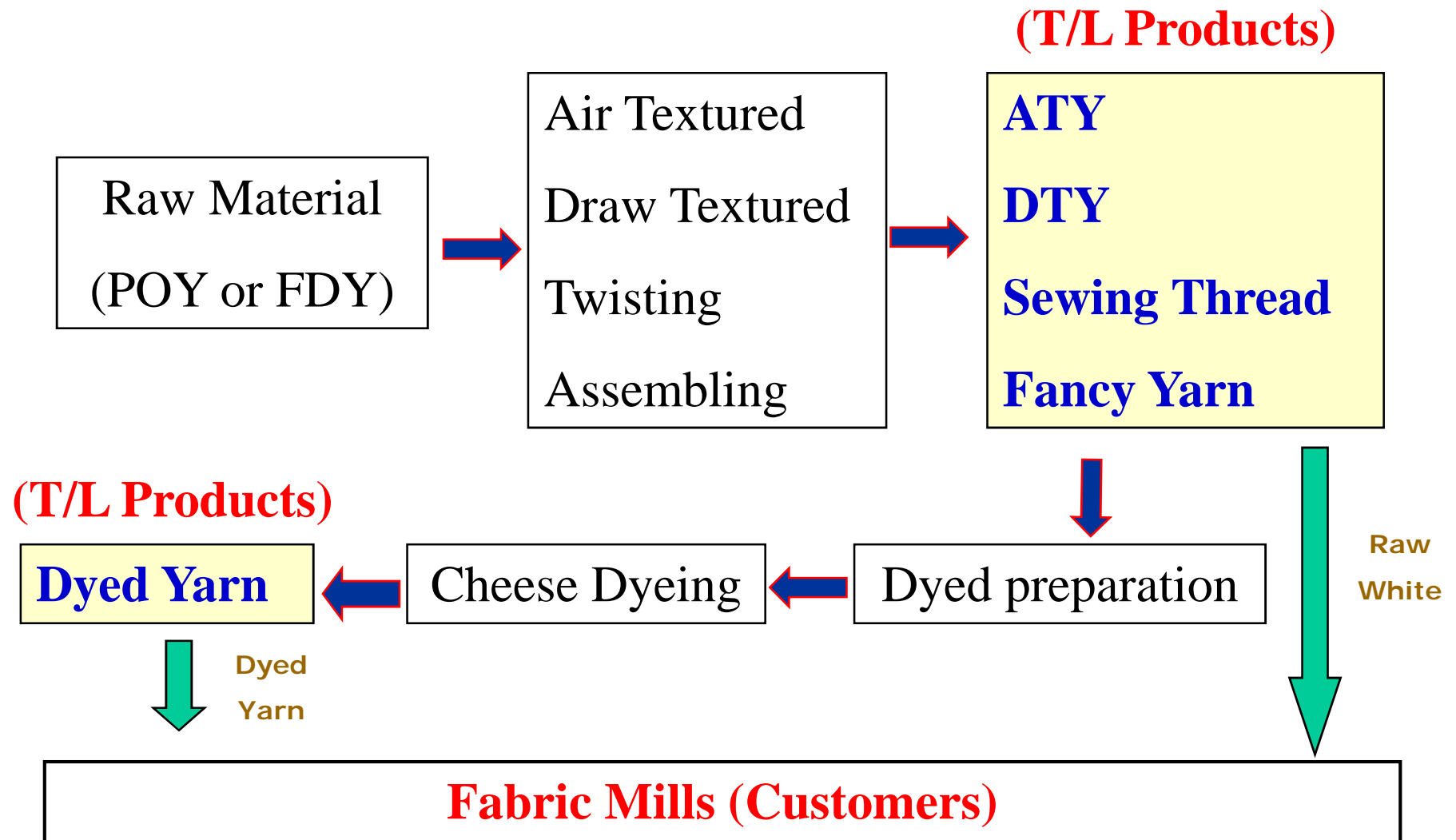
東隆興業股份有限公司

TOUNG LOONG TEXTILE MFG. CO., LTD.

Certification

- ✓ **ISO – 9001 / ISO – 14001 / ISO – 50001 Certified**
- ✓ **Oeko-Tex Standard 100- HKB 22874(Class 1)**
- ✓ **GRS :CU-817258 (version 2.0)**
- ✓ **bluesign® Indicates ZDHC MRSL Conformance
at the highest Level 3**

Yarn Production Process



尼龍 66 相對於尼龍6 的優勢

Advantage on Nylon 66 over Nylon 6

功能特性

Functional Characteristic

優勢

Advantage

- 轉移印花

Transfer Printing

66

- 染色性能

Dyeability

相等

- 熱穩定性 (包括熱定型，
與萊卡的相容性)

Thermal stability (including heatsetting, molding, embodding, and compatibility with Spandex)

66

- 保色性 / 濕牢度

Colour retention / wetfastness

66

- 蓬鬆度的保持性, 穩定性, 彈性回復性

Bulk retention, stability, recovery

66

- 強度, 耐磨性

Abrasion resistance / toughness

66

- 抗光降解性能

Resistance to photodegradation

66

- 抗拉強度

Tensile Strength

66

Product Application Categories

- a. **Athletic sports wear (yoga, gymnastic, running) > 36%**
Lululemon, Athleta, Lucy (TNF), Lorna Jane, Nike, Prana, Adidas ,VSX, Whole sale marketetc.
- b. **Golf , Tennis sports wear > 10%**
Adidas Taylormade, Nike, Puma, Dunning Golf....etc.
- c. **Outdoor sports wear > 21%**
Arc'teryx, The North Face, Columbia, GoreTex, Uniqlo...etc.
- d. **Intimate apparel > 15%**
Victoria's Secret, Uniqlo, Maidenform, Wacoal....etc.
- e. **Casual Wear (jeans, shirts, mens & ladies wear) > 14%**
Bobson, Levis, PGAtour....etc.
- f. **Sewing thread & others > 4%**
SP, Nylon, PET & Zipper sewing thread, Velcro yarn....etc.





Yoga wear

Golf polo shirt

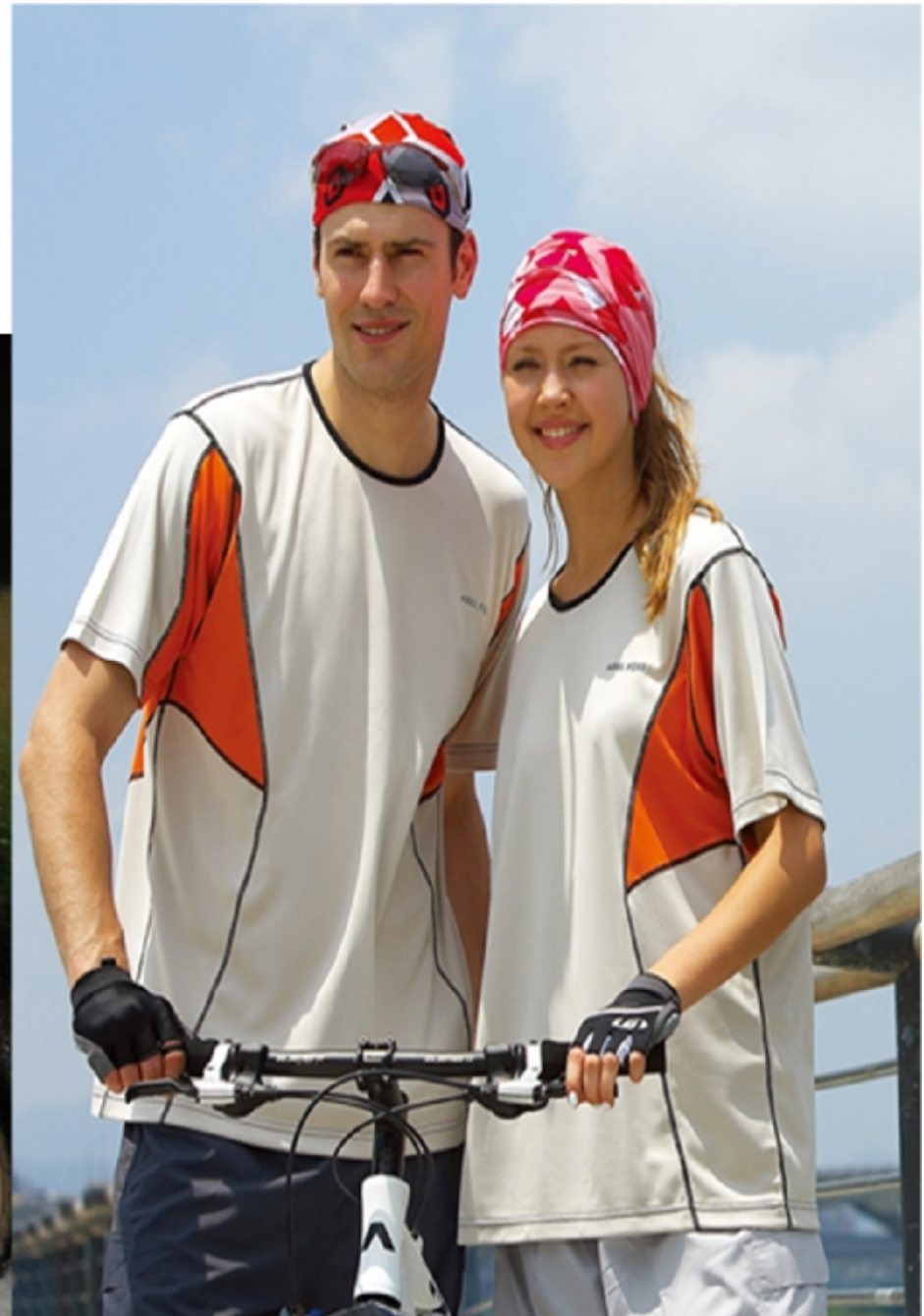




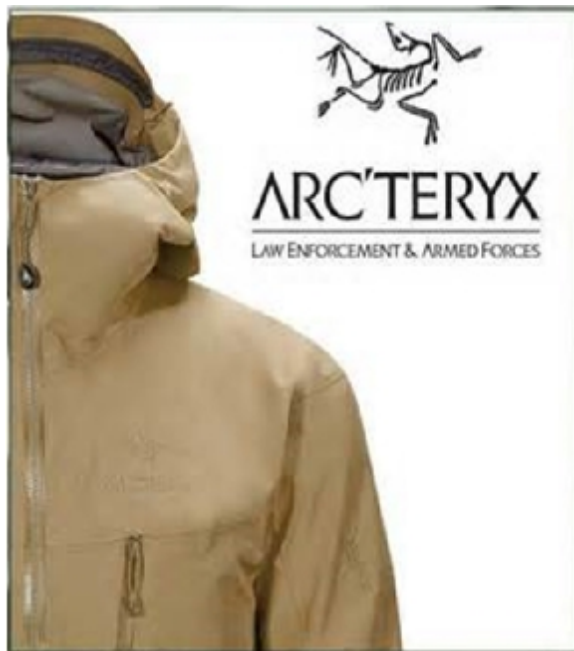
Sports wear



Biking wear



Outdoor sports wear



 Columbia
Sportswear Company®

Casual Wear & Denim Jeans



Competitive Advantage

- a. Continuously Nylon 66 yarn dyed technology innovated & output expansion.
- b. Complex production process to raise up the difficulties of the competition.
- c. Clearly value chain position to ensure tightly cooperate with upstream suppliers & downstream customers.



R&D Innovation

- a. Quarterly new innovation developing for customers & brands.
- b. Joint development with the value chain (brands, fabrics & raw materials mills).
- c. Customized product development for specific customer's requirement (tailor made).
- d. Visit brands & attend textile exhibitions for the development & trend information gained.



Future R&D Planning

- a. Developing complex-textured yarn to integrate functions & fashion into sportswear .
- b. Texturizing with Eco-friendly material for green products development .
- c. Technical texturized to provide natural touch & comfort stretch .
- d. Light weight textured yarn developed for intimate apparel & outdoor sportswear .
- e. Fine count Polyamide 6.6. yarn dye & heather effect dyed yarn technology development .

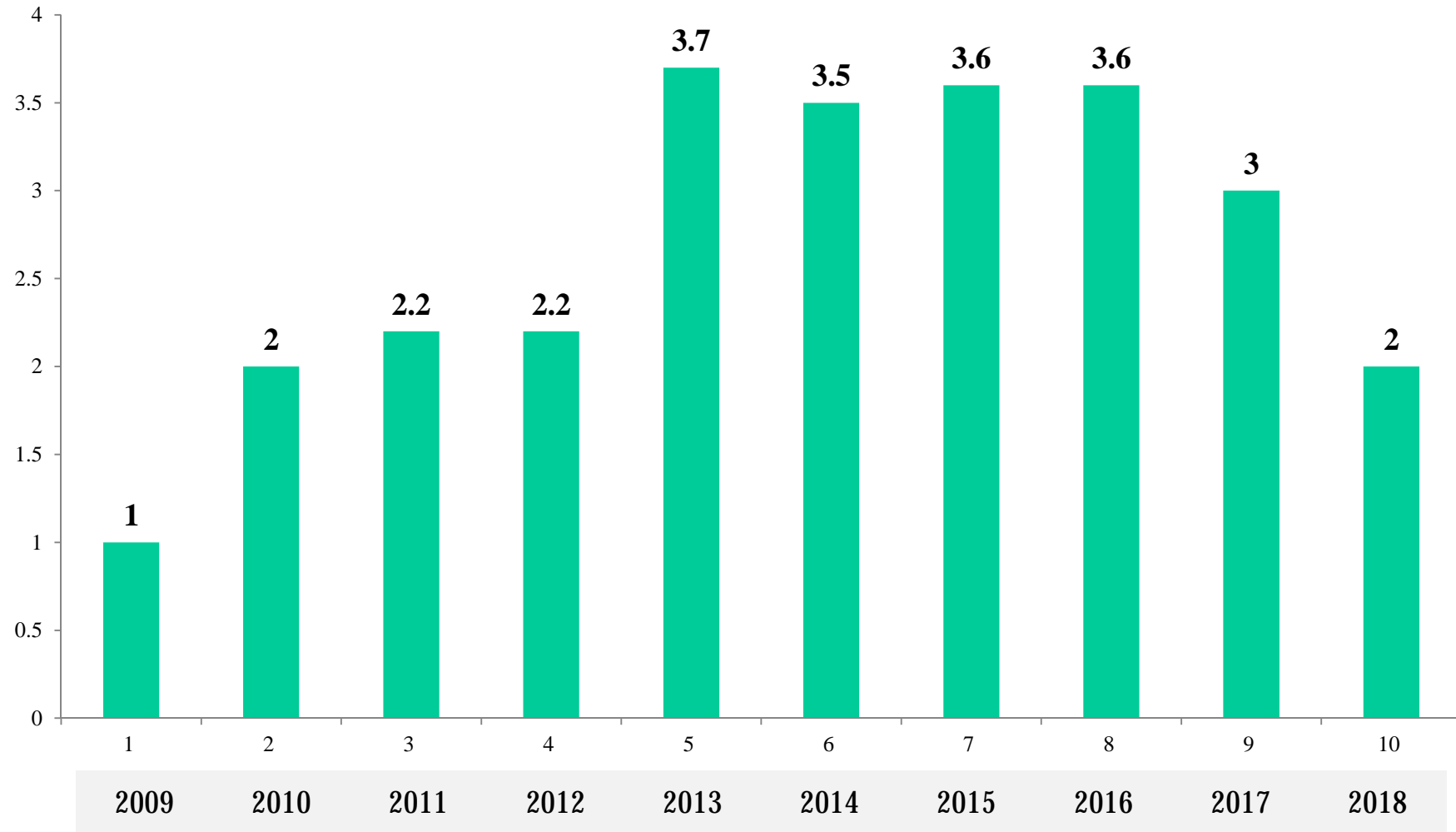


Expansion Planning & Dividend Policy

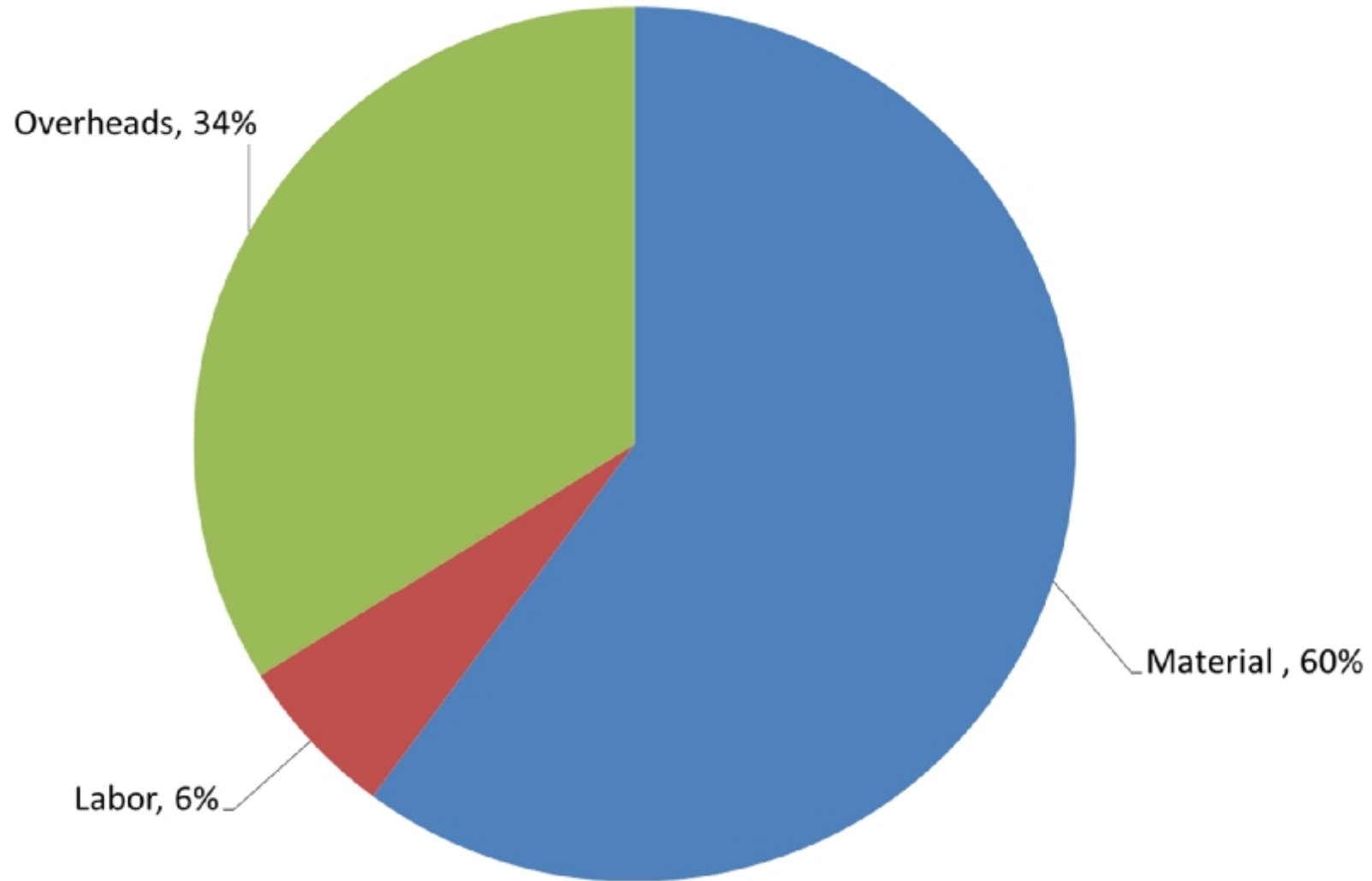
- a. Continuously capital investment for plant expansion & machinery renovated in 2019.
- b. Capital investment such as yarn production machinery will be invested in 2019.
- c. Dividend policy will be cash dividend by principle, and will be referred to the market situation in the coming year for the rate of the dividend released.



Dividend Policy



Cost Breakdown



Financial Highligh

NTS / thousand	2014	2015	2016	2017	2018
Net Sales	4,323,167	4,648,508	4,499,164	4,554,385	4,032,988
Sales growth (%)	-12.14%	7.53%	-3.21%	1.23%	-11.45%
COGS	3,542,257	3,698,997	3,591,185	3,647,771	3,370,758
Gross profit	780,910	949,511	907,979	906,614	662,230
Operating profit	563,506	705,025	656,570	660,414	422,678
Net profit	455,466	563,910	536,457	520,417	314,407
Net profit growth (%)	-30.16%	23.81%	-4.87%	-2.99%	-39.59%
EPS (NT\$)	3.65	4.55	4.37	4.24	2.54
Gross margin	18.06%	20.43%	20.18%	19.91%	16.42%
Operating margin	13.03%	15.17%	14.59%	14.50%	10.48%
Net margin	10.54%	12.13%	11.92%	11.43%	7.80%
ROE	18.70%	22.53%	20.64%	19.49%	11.72%
ROA	10.59%	12.51%	11.55%	10.64%	6.07%





Thank you !

Q&A

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